

IPC (www.ipcgmbh.com) works alongside international financial institutions, development agencies, and visionary businesses to deploy the tools of finance to address our world's most pressing issues, including climate change, youth employment, and sustainable agriculture. Our clients and partners include institutions such as the EBRD, EIB, GIZ, KfW, and the EU, as well as commercial banks, investment funds, and private foundations.

Our People Relations department plays a key role in supporting staffing needs for global project activities, helping to build and expand our essential network of professionals.

We are currently seeking to employ a:

Expert Relationship Manager (f/m/d)

Location: Frankfurt a.M, Germany / Yerevan, Armenia / remote

About you

Are you passionate about building networks and recruiting top talent in international development? If so, this role is for you! We are seeking an experienced network builder and recruiter to join our team. The ideal candidate will thrive in a multi-disciplinary, international environment and possess:

- proven experience recruiting personnel for international projects and tender processes
- familiarity with development finance, emerging markets, and the banking sector
- 3+ years of relevant working experience (e.g. HR-related positions in financial institutions)
- ability to work independently and stay organized, even under pressure
- excellent communication and people skills
- team-oriented, able to prioritize and meet tight deadlines
- fluency in English and either French or Spanish

About the role

As Expert Relationship Manager, you will:

- recruit expert consultants in the areas of development finance, climate finance, and related topics
- build and maintain a network of freelance experts.
- serve as the point of contact for expert consultants' recruitment on ongoing and potential client projects
- contribute to high-quality presentations of our expert teams for tender bids
- build strong relationships with IPC's experts through remote and in-person meetings
- track expert consultants' performance in collaboration with project managers

If you are looking for a challenging and impact-oriented job in a multi-cultural and dynamic work environment, we look forward to getting to know you! Please send your complete set of application documents to hr@ipcgmbh.com with the subject "Expert Relationship Manager" no later than 30 September 2024. Applications will be considered on a rolling basis.

hr@ipcgmbh.com

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